



**EFFORTLESS  
PRODUCTIVITY BY  
MICROSOFT.**

**IT ORCHESTRATED  
BY CDW.™**

Workers are more mobile than ever. Keeping them productive takes solutions that connect them to the networks, data and applications they need. With a streamlined approach to business applications, world-class identity management and hosting tools, Microsoft improves productivity and alleviates the burden placed on your IT staff. Together, Microsoft and CDW can bring you the technology and tools your organization deserves – and the mobility it needs.

## Microsoft Gets Innovation

Microsoft Office 365, Azure and Enterprise Mobility + Security can work individually or together to help your organization make productivity effortless.

### Office 365: Streamlined Business Applications

Microsoft Office 365 frees your IT department from that endless deploy/update/support cycle. Office 365 brings you the most up-to-date products and an uptime financial guarantee so you can stay focused on growing your business. Plus, with CDW's 24/7 support, mailbox migration assistance and software updates, productivity is easy.

### Windows Server

No matter where you want to take your organization, get there with Windows Server – bringing the innovation behind the world's largest cloud data center to yours. Windows Server is the cloud-ready operating system that takes customers to new levels of security and innovation to power their business.

- **Built-in Security:** Enhance security and reduce risk with multiple layers of protection built into the operating system.
- **Evolve your Data Center:** Save money and gain flexibility with software-defined compute, storage, and networking technologies inspired by Microsoft Azure.
- **Innovate Faster:** Use new technologies such as Windows containers and Nano Server for new ways to deploy and run on-premises and cloud-based apps.

### Azure: A Cloud with Clout

Azure is Microsoft's advanced, public cloud platform. Across a network that spans Microsoft's global data centers, users can quickly build, deploy, scale and manage their applications. Azure gives you the opportunity to build applications using multiple tools, frameworks and languages. With utilized monitoring, migration assistance, metered billing, 24/7 support, case-based ticketing and ongoing optimization, CDW will make sure your business is cloud ready.

### Windows 10

Windows 10 is simpler and more secure than ever before. Getting started should be too. That's where CDW comes in. We're here to guide you through the process and provide the services you need to make moving to Windows 10 as easy as possible. From understanding the value of the new features in Windows 10 to deploying the system across a few or a few hundred seats, you can trust CDW to analyze, advise and orchestrate a seamless implementation of the best Windows apps yet.

### Enterprise Mobility + Security

Identity management just got much easier with the Microsoft Enterprise Mobility + Security (EM+S). EM+S works seamlessly with Office 365 and Azure and works across all operating systems and mobile platforms to make your business as productive as possible. EM+S quickly detects abnormal behavior, suspicious activities and malicious attacks to offer you stronger security.

### Surface Family

There's no need to choose between a tablet and a notebook. Surface devices are fast and run professional-grade software, made even better with Pen and touch. The Surface models are thin, versatile and powerful. Their lightweight design makes your commute seamless. It features all your favorite Office apps and lets you collaborate easily with the Surface Pen.

## Microsoft Gets Innovation

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### ASSESS

We evaluate current software usage and conduct an inventory on all existing licenses and contracts, so you know just how many licenses your organization needs. We also assess the readiness of an organization to begin using cloud services.



### DESIGN

CDW creates a new long-term strategy for software management that works to better achieve business goals within a budget and a timeline. CDW can also help to test and pilot new solutions in existing environments and fine-tune any technical requirements.



### DEPLOY

CDW has the resources and expertise to migrate, install, integrate and deploy new software efficiently and effectively. We'll help you avoid disruption during the implementation process and use our knowledge to simplify the experience. We offer Jumpstarts and Migration Workshops to make sure solutions are just right for your organization.



### MANAGE

We can help you stay on top of managing your licenses and cloud data after deployment. We provide a clear roadmap for contract management, continued monitoring and optimization of your cloud data.

## Our Recent Microsoft Awards

FY19 M365 New Customer Adds Partner of the Year  
FY19 US Intelligent Communications Partner of the Year  
FY19 North America Surface Partner of the Year  
FY19 US Surface Partner of the Year  
FY19 US Surface Hub Partner of the Year  
FY19 US Device Sales Growth Partner of the Year  
FY18 Operations Excellence GOLD Award  
FY18 US Microsoft 365 Powered Device  
FY17 WW Windows & Devices Deployment (Finalist) FY17  
Surface Global ADR of the Year  
FY17 Top Commercial OEM Tablet Reseller of the Year FY17 East  
Region LSP/SI Partner of the Year  
FY17 Central Region LSP/SI Partner of the Year

## Our Gold Microsoft Competencies

Cloud Productivity  
Cloud Platform  
Collaboration and Content  
Communications  
Data Analytics  
Data Center  
Enterprise Mobility Management  
Identity and Access  
Messaging  
Software Asset Management  
Small and Mid-market Cloud Solutions  
Windows and Devices  
Security

## PEOPLE WHO GET IT



**135+**

FIELD & INSIDE  
LICENSING  
SPECIALISTS



**100**

MICROSOFT  
CONSULTANTS



**40**

TECHNICAL SPECIALISTS  
AND FIELD SOLUTION  
ARCHITECTS

**To see how CDW and Microsoft can make your business more productive, call +971 (0) 4 375 3579 to contact your account manager.**

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